

## **Questions and Answers Resulting from RFP Food Service Walk-thru on April 20, 2022**

- Q- How would you like FSMC's to respond to the equipment request listed in the Food Service RFP?
- A- The equipment cost in the RFP totals \$127,500. This is the highest total amount possible, and it can be reflected in your proposal response to be spread out over five years.
- Q- Does the district offer separate serving areas for district employees?
- A- No. There are no separate serving areas for the staff.
- Q- Does the district use disposable trays? This question was posed at Orchard Hill Elementary School.
- A- No, we use hard plastic serving trays, which are washed on site after each use.
- Q- What system do you use for your POS service within Montgomery's district?
- A- Montgomery Township uses PayForit.Net as our POS service.
- Q- Can you clarify how you arrived at your proposed meal counts on Form 372?
- A- Our projected meal counts on Form 372 were developed by assuming 50% participation rate, multiplied by 180 serving days. This exceeds the 2018-2019 school year dollar totals by approximately \$428,000 due to an increase in the meal price. It is our district's best estimate at this time.
- Q- On page 4 you have checked the School Breakfast program as a potential future program. During the tour I noticed that you currently serve breakfast, will this continue?
- A- No. We are only serving breakfast because it is allowable under the SSO program, and it was the desire of our BOE to do so. We have traditionally never served breakfast. If so, would you be able to provide me with projections to include in our revenue? N/A
- Q- On page 14 you checked Option 1, FSMC to supply all personnel. Would you be able to provide me with a current staffing schedule per building stating hours worked, wage, total days/year, and if benefits eligible? This will enable me to provide a bid that will keep the staff at their current hours/wage or better for next year. Without this information, it will hinder our bid as we will have to estimate this amount.
- A- We are currently researching the answer to this question, and it will be updated when received.

Q- On page 18 you show Unpaid Meal Charges in the amount of \$20,000.00. Would you like us to include this as an expense item in our bid?

A- Yes

Q- The bid is due at 10am on May 4th. Will this be a public opening with proposal numbers shared?

A- We will not be doing a public bid opening per se. However, by noon on May 4<sup>th</sup>, we will indicate which SFMC's submitted an RFP on our website. We will be awarding a contract at our May 24th BOE meeting.